Dimensioning and Calibration:
- Dimensional tolerances
- Flatness tolerances
- Moldings, washes and drips
  - Consistent in profile throughout their entire length

*These issues make it possible or not possible for the installer to do an excellent, straight and level installation.*

Backs of Pieces
- What it looks like on the back is very close to what it looked like on the finished side before it was filled and honed.
- Holes are not the issue, solid structure and finish work determines the quality.

Proper Finish
- Polished finish cannot be faked.
- Honed should be smooth and flat like glass but is often faked.
  - The benefit or lack thereof is clean-ability and appearance.
  - Abrasive wear will cause traffic patterns if the surface is not fully honed.

Aesthetics
- Color, Movement, Hole size
- Many travertine’s are wild and even seeing 1,000 pieces of these types will not give you all of possibilities.

Samples
- Natural stone will vary in aesthetic value & product quality even within the same quarry.
- Travertine presents more variation than any other natural stone.
  - Vein trend
  - Texture
  - Incidence of holes, color of fill of applicable
    - Anticipated range of color to be supplied
  - Range mockup
- Customer should always request a range of samples before installation.
- If order is multiple pallets, pieces should be mixed from all pallets.